

The School of Adult & Continuing Education Management Program



Lincoln University
LEARN. LIBERATE. LEAD.

FRESHMAN YEAR

FALL SEMESTER			SPRING SEMESTER		
ENG 101	English Composition I	3	ENG 102	English Composition II	3
FYE 101	First Year Experience	3	HPR 101	Dimensions of Wellness	2
SOS 151	African American Experience	3	SOC SCI	Social Science	3
NAT SCI	Natural Science w/Lab	4	NAT SCI	Natural Science Course w/Lab	4
HUM	Humanities	3	HUM.	Humanities	3
Credit Total		16	Credit Total		15

SOPHOMORE YEAR

FALL SEMESTER			SPRING SEMESTER		
ACC 203	Financial Accounting	3	ACC 204	Managerial Accounting	3
ECON 201	Macroeconomics	3	MGT 335	Principles of Management	3
CSC/LAN	Computer Science/Language	3/4	CSC/LAN	Computer Science/Language	3/4
HUM	ENG 207 or ENG 208	3	ECO 202	Microeconomics	3
MAT 114	Elementary Statistics	3		Academic Enrichment	3
Credit Total		15-16	Credit Total		15-16

JUNIOR YEAR

FALL SEMESTER			SPRING SEMESTER		
FIN 341	Financial Management	3	MAT 120	Calculus for Social Sciences	3
MGT 306	Quantitative Methods	3	BUS 436	Business Communications	3
MKT 337	Principles of Marketing	3	BUS 310	Business Research Methods	3
BUS 441	International Business	3	FIN 345	Principles of Investments**	3
ETP 320	Entrepreneurship*	3	BUS 334	Business Law	3
MGT 343	Leadership	3			
Credit Total		18	Credit Total		15

SENIOR YEAR

FALL SEMESTER			SPRING SEMESTER		
MGT 437	Human Resources Management	3	MGT 435	Organization Behavior	3
*****	Minor Emphasis	3	MGT 439	Production & Operation Management	3
*****	Minor Emphasis	3	*****	Minor Emphasis	3
*****	Minor Emphasis	3	*****	Minor Emphasis	3
BES 459	Senior Seminar	3	*****	Academic Enrichment	3
Credit Total		15	Credit Total		15

* A Management major who elects Entrepreneurship as a minor must substitute ETP 320 by taking another course in any of BES' majors or electives.

** A Management major who elects Finance as a minor or doubles as Finance major must substitute FIN 345 by taking another course in any of BES' majors or electives.

NOTE: This is a suggested course sequence. Please contact your advisor for assistance with course selections.

Business and Entrepreneurial Studies (BES) MANAGEMENT Major Degree Requirements
120-124 minimum credits hours are needed to graduate with a minimum GPA of 2.0
Students must complete the **Writing Proficiency Portfolio** requirement for graduation.

***Mission:** Lincoln University, the nation's first degree-granting Historically Black College & University (HBCU), educates and empowers students to lead their communities and change the world.*